

ShareSoc Seminar

11th October, 2017

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Chief Executive Officer



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- Global supercapacitor supplier founded in 1996
- Market leader in prismatic, high power supercapacitors
- Strong IP licensed to multinational suppliers Murata and AVX
- Customer applications in high growth markets
- 24 million cells sold to date
- HQ, product & manufacturing development in Sydney, Australia with volume manufacturing partner in Malaysia
- Admitted to the LSE AIM in 2006



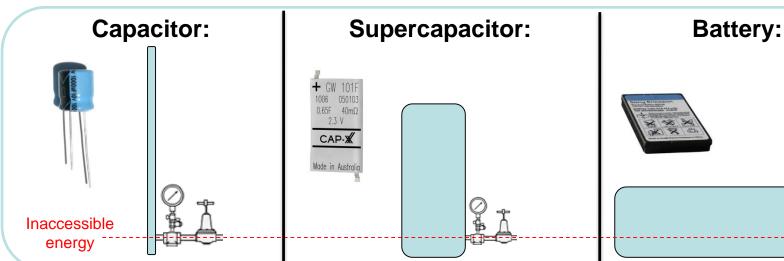






The Water Tank Analogy

The water tank is a useful way to compare energy storage systems



Small volume High pressure Big tap

Low Energy
Stored as static electricity
Highest Power
Delivers energy very quickly

Moderate volume Moderate pressure Moderate tap

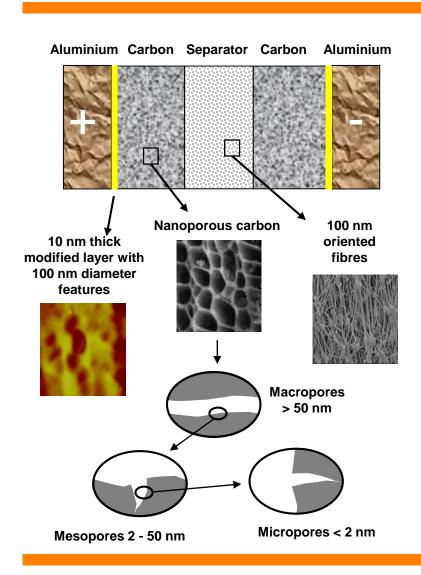
Moderate Energy
Stored as static electricity
High Power
Delivers energy quickly

Big volume Low pressure

Small tap

High Energy
Stored as a <u>chemical reaction</u>
Lowest Power
Delivers energy slowly

CAP-XX's competitive advantages



- Nanotech materials,
- 2. Efficient packaging,
- Clever electrochemistry,
- Smart electronics &
- 5. Strong Patents



Yields products which are:

- 1. Thinner, flatter, smaller & lighter
- 2. Very high power (low ESR)
 - 10-100x more than a battery
 - Best in class
- 3. High energy (high capacitance)
 - 100-1000x more than a capacitor
 - Matched to class
- 4. High voltage & High peak temp
- 5. Low leakage current/charge current
- 6. Safe, reliable & long lasting



Recent developments: Financial

- Sales revenue of A\$4.1m down 17% year on year due to supplier issues previously announced
- Royalty revenue of A\$0.7m up 177% (2016: A\$0.2m)
- EBITDA loss of A\$1.2m (2016: A\$0.7m)
- Second of three upfront licence fees received from AVX along with guaranteed royalty payments
- A\$0.5m operational savings realised
- Average normalised cash burn for FY 2016/17 A\$79K/month
- R&D tax rebate from the Australian Tax Office of A\$1.5 million (2016: A\$1.5 million) expected October 2017
- Cash at 30th June 2017 A\$3.9m



Recent developments: Operational

- Achieved first high volume design win for the new *Thinline* product range, for a wearable tech product. Delivery to start 2017
- Increasing sales in IoT applications, especially wearable technology and energy harvesting
- Murata launched new lithium batteries and 0.4mm supercapacitors under expanded CAP-XX license
- AVX launched new products under license
- Large supercapacitor development focused on 3 large global automotive projects and 2 self funded automotive defence projects
- 3 new custom designed automotive products delivered to different customers for evaluation
- Significant progress in R&D and Operations



Licencing update





- Murata continues to be very active in the supercapacitor market
- The Board expects Murata royalties payments to continue to grow significantly
- Royalty audit to be completed by December
- AVX continues to be very active in the supercapacitor market
- The Board expects AVX royalties payments to continue to grow significantly

Multiple other negotiations underway



Technology validated by Murata & AVX

Non-exclusive licences to Murata, Japan and AVX, USA

- Murata small prismatic CAP-XX supercapacitors (<5F/cell) and small lithium–ion batteries (<50mAh)
- AVX small to medium (1F to 1000F) prismatic and cylindrical CAP-XX supercapacitors
- Both paid up-front licence fees plus on-going royalties of 5-6%





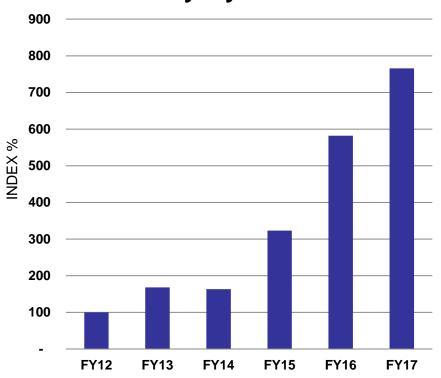
- Est.1944, Listed in Tokyo and Singapore
- Market Cap ¥3.66T, Sales ¥1.135T
- World's largest capacitor manufacturer
- Capacitor production exceeds 32K/second
- Established 1972, Listed on NYSE.
- Market Cap US\$3.1B, Sales US\$1.3B
- One of the World's largest capacitor and component manufacturers







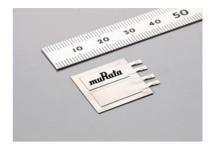
Murata Royalty - FY12 - FY17



Murata introduces DMH supercapacitor featuring world's lowest profile of 0.4mm

1/5/2017

Murata Manufacturing Co., Ltd.
President/Statutory Representative Director:
Tsuneo Murata



Overview

Murata Manufacturing Co., Ltd. has introduced the DMH Series, the world's lowest profile 0.4mm supercapacitor. The product is for peak power assist, as required in wearables applications and various other devices.





- CAP-XX licensed patents to AVX on a non exclusive basis for certain supercapacitors and applications
- CAP-XX receives licence fees over a three year period and a royalty on AVX sales
- Upfront fees of £2m received
- New AVX products launched
- AVX paying minimum of £65K per quarter

New 9.0V SCM Series Supercapacitor Modules







This new series of electrochemical, double-laver, series-connected supercapacitor modules offers excellent pulse power handling characteristics based on the combination of very high canacitance and very low ESR. Used by themselves or in conjunction with primary or secondary batteries, they provide extended back up time, longer battery life. and provide instantaneous power pulses as needed. Offers great solutions to Hold Up, Energy Harvesting, and Pulse Power Applications.

- **APPLICATIONS** Camera Flash Systems High pulse power capability
- Low Leakage Current
- . GSM/GPRS Pulse Applications UPS/Industrial
- Wireless Alarms
- Remote Metering

New 16V SCM Series Supercapacitor Modules



Connected Supercapacitors



This new series of electrochemical, double-layer, seriesconnected supercapacitor modules offers excellent pulse power handling characteristics based on the combination of very high capacitance and very low ESR. Used by themselves or in conjunction with primary or secondary batteries, they provide extended back up time, longer battery life, and provide instantaneous power pulses as needed. Offers great solutions to Hold Up, Energy Harvesting, and Pulse Power Applications.

- **APPLICATIONS** Low ESR provides high efficiency and
- Heavy industrial equipment
- Grid storage

New 48V SCM Series Supercapacitor Modules



modules offers excellent rules nower handling characteristics hased on the combination of very high capacitance and very low ESR. Used by themselves or in conjunction with primary or secondary batteries, they provide extended back up time, longer battery life and provide instantaneous power pulses as needed. Offers great solutions to Hold U Energy Harvesting, and Pulse Power Applications.

FEATURES

- · Low ESR provides high efficiency
- and high power density
- Withstands high vibrations and
- high current applications
- Life time capable of millions of cycles Active cell balancing

APPLICATIONS

- Heavy industrial equipment Grid storage
- UPS/Industrial systems
- · Regenerative energy capture Pitch control

HOW TO ORDER





Wearable technology

- Smart Clothing: Supercapacitor stores energy from energy-producing textiles and provides peak power to collect and transmit information
- Alzheimer Patient eCall Wristband: Supercapacitor provides peak power for RF transmission
- Automated drug delivery pumps: Supercapacitor provides peak power to the ultra-precise disposable pump-chip
- CAP-XX is already making sales.
- First large volume order for US\$400K received
- Enquiry level and bid activity greatly increased
- Volumes expected to grow significantly in 2018













- Building Control Systems: Use Supercapacitor to store energy from solar, motion, RF and thermal transducers to power wireless sensors and actuators for lighting, air-conditioning, security and access control systems
- Industrial Control & Monitoring Systems: Use Supercapacitor to store energy from solar, motion, RF and thermal transducers to power wireless sensors and actuators
- CAP-XX is already making sales to customers
- Enquiry level and bid activity greatly increased









- Contactless Smart Credit Cards: Use Supercapacitor to store energy from nearfield RF reader and provide power for data transmission
- Contactless Biometric Security Cards: Use Supercapacitor to store energy from nearfield RF reader and provide power for on board processing and data transmission
- RFID Tracking Tags: Use Supercapacitor to store energy from nearfield RF reader and provide power for data transmission
- Market for 0.6mm supercapacitor based devices is estimated by CAP-XX at 10m+ units pa. Based on customer feedback CAP-XX estimates that the market opportunity grows by an order of magnitude at 0.35mm. Products is under development
- CAP-XX already has sales and expects volumes to increase









- Wireless Electricity Meters: Backup power to report power failure
- Wireless Gas meters: Peak power to modem for RF transmission of data & backup power for failure messaging & emergency valve operation
- Wireless Water meters, Flow Meters, Leakage & Level Monitors:
 Peak power to modem, backup power for failure messaging & graceful shutdown
- CAP-XX already has sales and expects volumes to increase









Large supercapacitor update

- Large scale sales opportunities for automotive supercapacitors progressing
- Focused on 3 large global automotive projects for trucks and passenger vehicles
- These will require JV or other investment in manufacturing capacity
- Customer says CAP-XX has strong technical solution
- truckStart module further improved
- 3 new automotive products delivered to customers
 - 48V module for hybrid vehicles with lithium ion batteries
 - 12V module for stop-start, acceleration, and regenerative energy capture
 - 12V module for stop-start and support for vehicle electronics
- Recognised by SAE-A for engineering overall excellence for automotive module





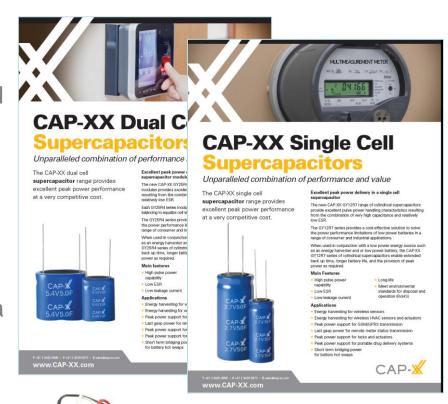






New cylindrical products launched

- New cylindrical products launched to meet customer requests
- CAP-XX estimates that the potential market for cylindrical supercapacitors is currently over 10x the size of the market for small prismatic supercapacitors
- CAP-XX brings brand, performance and distribution advantages
- CAP-XX expects the availability of a more complete product line-up to increase cross-selling of prismatics
- Several opportunities already being addressed





Strong R&D Pipeline

Multiple collaborative agreements signed with global Research and Aerospace organisations



- Increased prismatic cell voltage target is 3V+
- Reduced product costs
- Reduced Equivalent Series Resistance (ESR) of prismatic cells
- Longer life
- Improved performance at high temperatures









- Achieved first high volume design win for the new *Thinline* product range, for a wearable tech product. Delivery to start 2017
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