

Anthony Kongats, CEO March 2007



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- Portable devices are handicapped today by inadequate power and energy technology
- CAP-XX supercapacitors will have an increasing role in solving these problems
- Market timing for CAP-XX is excellent
- We have made good progress since IPO & remain on track
- Success with just one major manufacturer could produce annualised revenues of over US\$200m
- Historic adoption rates of new technologies give the board confidence



- Australian supercapacitor (electronic component) manufacturer, founded 1997
- Listed on London AIM Stock Exchange April 2006
- Raised US\$30.6 m to fund attractive opportunity in mobile phones



# CAP-XX LIMITED FINANCIAL RESULTS 31 December 2006

## **Year on Year Comparison**

#### \$AUD'000s

Variance	Favourable (Unfavourable)	%
Product units shipped ('000's)	436	231.7%
ASP per unit	USD\$(0.42)	(12.7)%
Sales revenue growth	1,540	182.5%
Reduced loss for period	822	14.9%
EBITDA	(1,607)	(49.7)%
Net Assets (June 2006)	(4,409)	
Net Assets (December 2005)	25,669	



## **CAP-XX Profit & Loss**

Profit & Loss Half Year ended 31 December \$AUD 000's	2006	2005	Variance Favourable/ (Unfavourable)	%
Sales – Units (000's)	625	188	436	231.7%
- ASP	US\$ 2.91	US\$ 3.33	US\$ (0.42)	(12.7)%
Sales revenue	2,384	844	1,540	182.5%
Cost of sales	(3,098)	(3,337)	239	7.2%
Gross loss on sale of goods	(714)	(2,493)	1,779	71.4%
Fixed costs and overheads	(3,992)	(3,035)	(957)	(31.5)%
Loss for period	(4,706)	(5,528)	822	14.9%
EBIT	(5,265)	(5,214)	(51)	(1.0)%
EBITDA	(4,839)	(3,232)	(1,607)	(49.7)%





Cash Flow Half Year ended 31 December \$AUD 000's	2006	2005	Variance Favourable/ (Unfavourable)
Net cash outflow from operating activities	(3,728)	(2,164)	(1,564)
Net capital expenditure	(1,045)	(512)	(533)
Operating cash flow	(4,773)	(2,676)	(2,097)
Net proceeds from issuance of shares	51	-	51
Net issuance costs of shares	-	(42)	42
Net proceeds/(repayments) of related party loans	-	1,780	(1,780)
Net cash flow	(4,722)	(938)	(3,784)
Opening cash	20,107	1,191	18,916
Closing cash	15,385	253	15,132





Balance Sheet \$AUD 000's	31 December 2006	30 June 2006	Change
Fixed assets (NBV)	2,297	1,678	619
Other non current assets	156	153	3
Working capital	154	257	(103)
Provisions	(768)	(562)	(206)
Total capital employed	1,839	1,526	313
Cash	15,385	20,107	(4,722)
Borrowings	-	-	<del>-</del>
Net cash / (debt)	15,385	20,107	(4,722)
Net assets	17,224	21,633	(4,409)





Balance Sheet \$AUD 000's	31 December 2006	31 December 2005	Change
Fixed assets (NBV)	2,297	3,957	(1,660)
Other non current assets	156	155	1
Working capital	154	2,859*	(2,705)
Provisions	(768)	(552)	(216)
Total capital employed	1,839	6,419	(4,580)
	45.005	050	45.400
Cash	15,385	253	15,132
Borrowings	-	(15,117)**	15,117
Net cash / (debt)	15,385	(14,864)	30,249
Net assets	17,224	(8,445)	25,669

<sup>\*</sup> Includes Related Party receivable \$4,521k

<sup>\*\*</sup> Includes Related Party payable \$10,952k and Convertible Notes \$4,165k





- More functionality and better performance needed from portable electronics
  - Cameras, speaker phones, high quality audio, colour screens, internet access, email, mobile TV, video-conferencing



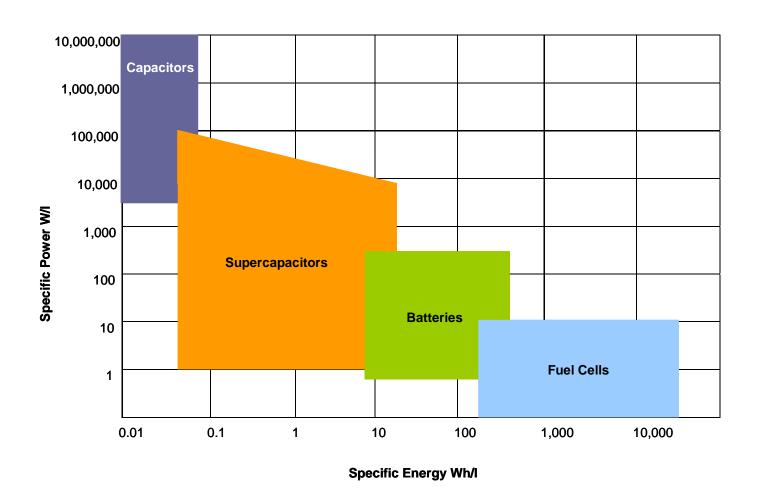
- 1980s 'brick' versus 2006 ultra-portables
- But, battery technology not improving quickly enough
- So mobile device development hampered
- Fuel cells even less suited to high-power devices than batteries
  - Limitless runtime, poor response to sudden demands for energy











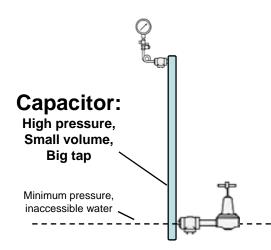




## **Capacitor**



- Stores <u>small</u> quantity of electrical energy
- Static electricity
- Releases energy <u>very quickly</u>
   i.e. high power

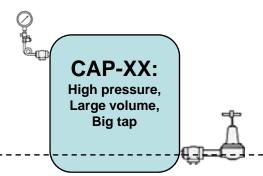


## **Supercapacitor**



- Stores <u>large</u> quantity of electrical energy
- Static electricity
- Releases energy <u>quickly</u>i.e. high power

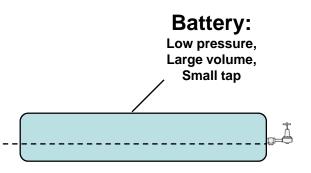
## The water tank analogy



#### **Battery**



- Stores <u>large</u> quantity of energy
- Chemical process
- Releases energy <u>slowly</u>i.e. low power







## What the supercapacitor does

- Supercapacitor acts as a buffer between the device and the battery (or fuel cell)
- Protects the battery from the demanding device
- Provides the device with the power it needs

### **Benefits to consumers**

- Reduce size and weight of battery in device
- Maintain or improve runtime and lifetime
- Provide for more power-hungry features





## Broad range of addressable markets

#### To date



- Wireless modem cards
- Ruggedised PDAs
- People, car and asset tracking

**Smart meters** 

USB accessories

Security products

#### **Fuel Cell**



- Fuel cells are less responsive to power demands than batteries
- "The supercapacitor will...find a ready market for portable fuel cells to enhance peak-load performance" - Isidor Buchmann, Cadex Electronics Inc.

#### **Batteries**



#### **Current technology**

Improve battery runtime

#### **Next generation**

Support for new power architectures

#### Wireless, consumer, commercial















## Camera-phones are an early opportunity

- Manufacturers and consumers seek longer run-time and increased picture quality, particularly in low light
- Handset manufacturers seeking solutions, to avoid larger, heavier batteries or limited functionality
- Camera-flash technology today restricted to low-power light emitting diodes
   (LEDs) a 'toy' flash
- The other flash technology, Xenon, faces significant hurdles size, fragility and safety

Mike Walters, Product Marketing Director camera modules, Flextronics – forecasts that LED flash will become solution of choice while Xenon unlikely to work due to size "...complexity in 2.5G and 3G handsets puts a strain on the power budget that can be relieved only by a top-down approach to power management coupled with advanced powermanagement devices and techniques."

Jim Doyle, Bill Broach of National Semiconductor



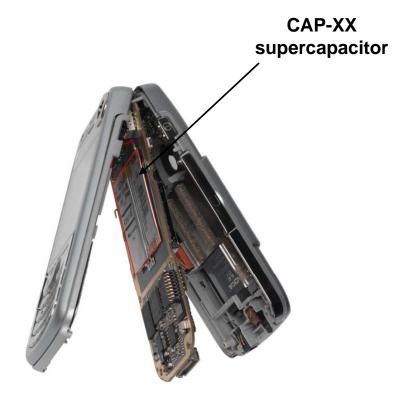


"Inferior flash... is a major reason why camera phones aren't equivalent to digital cameras"

Charles Golvin,
 Forrester Research

"...camera phones should be able to take good quality photographs. An essential part of this requirement is a high-quality flash function that can operate over distances of more than 1 meter"

Stuart Robinson,Strategy Analytics



# CAP-XX offers a dramatic performance improvement



Unmodified Nokia N73, 4 LEDs @ 70mA each, ~2.5 - 3m



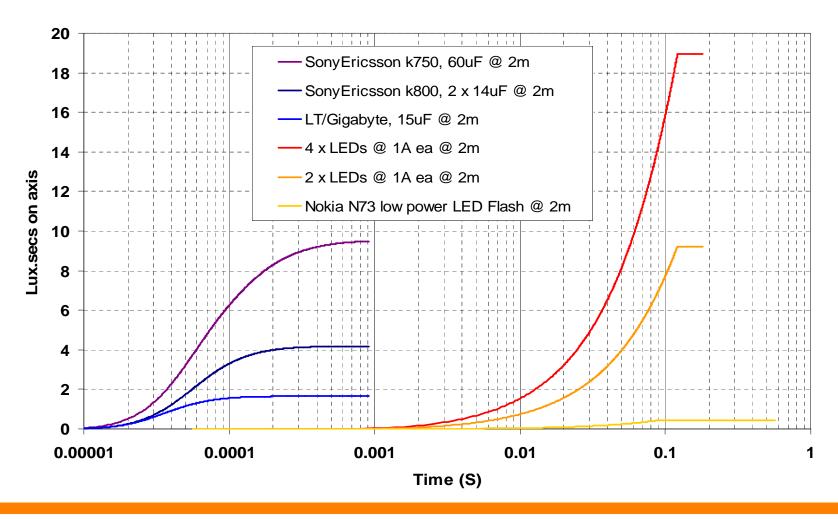
SonyEricsson K800, ~2.5 - 3m

Modified Nokia N73, Supercapacitor driving 4 x LEDs @ 0.75A ea, ~2.5 - 3m, Lens not optimised



# ... and more light than a large Xenon Flash

#### Lux.secs @ 2m









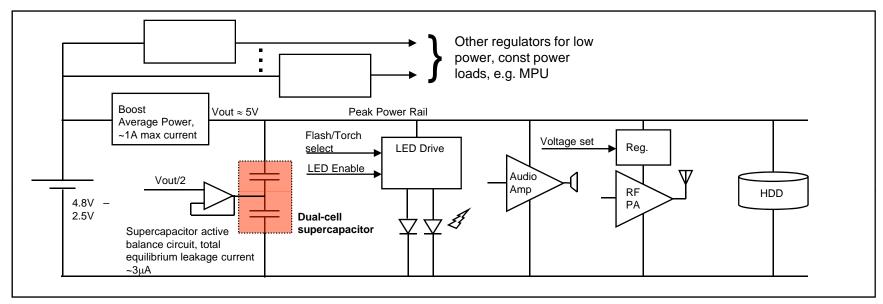


# ... in a much smaller package (continued)





# ... plus the 1 supercapacitor can do so much more



Possible power architecture for mobile phone with a single supercapacitor:

- Peak power rail for high current loads
- Boost converter supplies supercapacitor with average power, high power loads can draw the power they need from the supercapacitor without straining the battery
- Where appropriate, another regulator can control the voltage or current at input to the peak power load, e.g. LED current, voltage to RF PA, etc.
- Low or constant power loads, where the supercapacitor does not help, can be driven separately from the battery



# Music with/without supercapacitor

Without supercapacitor, driving 2 x 8 Ohm With supercapacitor, driving 4 x 8 Ohm speakers speakers Battery Current Music Power 6⊤ **⊤ 1.5** - 1.5 Music Power (W) 1.25 125 0.75 05 05 025 025 05 01 04 05 06 **Q1** 02 03 06 07 02 03 07 0 04 0 Time (secs)



## What makes CAP-XX supercapacitors unique

What makes CAP-XX supercapacitors unique is:

- Energy stored 100 times greater than a standard capacitor (of same weight)
- Power delivered 10 to 100 times greater than a battery (of same weight)
- Size and weight wafer thin, lightweight, easy integration by OEM

CAP-XX is the **only supercapacitor company** providing this **combination of features** 



- Targeted patent strategy, global reach, 19 families
  - Patents cover materials, processes and applications
  - Patent life of between 14 and 20 years
  - Broad reaching
- Trade secrets across materials, manufacturing, devices
- Complex manufacturing and specialised machinery
- Key material processing retained in-house
- Long standing and key relationships



- CAP-XX delivers products to customers in volume today
  - Circa 2.5m sold to date
  - Design wins growing
- Technology is proven
  - Brand name customers
  - Repeat sales
- Manufacturing in place, proven and scalable
  - Core material processes in house
  - Mass manufacturing outsourced to qualified facilities in Malaysia
  - Polar Twin Advance in production and shipping to customers
  - ISO9000 certification





- Anthony Kongats (CEO)
- Founder CAP-XX Ltd.
- 16 years experience in electronic components
- Michael Quinn (Chairman)
- Co-founder Memtec Ltd. (NYSE), CEO Innovation Capital
- Director ResMed Inc. (NYSE), Chair Audit Committee
- Graham Titcombe
- 42 years with Johnson Matthey, Group MD, 12 years on the board
- Extensive fuel cell experience, on board of PolyFuel
- Christer Harkonen
- Head of UPM Raflatac RFID, a leading RFID supplier
- Extensive experience with mobile phone and IT supply chain
- 20 years experience Elcoteq, Fujitsu(ICL) and Nokia
- John Murray
- 14 years investing in technology companies
- Founding partner Technology Venture Partners









